



PUBLICATION OF THE  
SCHOOL NUTRITION ASSOCIATION  
OF OHIO

# The Dish

AUTUMN 2016



*See more great photos from the 2016 Conference on page 7*

**SNA Ohio  
2016 – 2017  
Executive Committee**

**Jeni Lange  
President**

Mentor Public Schools  
4794 Highland Drive  
Willoughby, OH 44094  
(440) 974- 5227

[lange@mentorschools.org](mailto:lange@mentorschools.org)

**Stacey Bettis  
President-Elect**

Minerva Local Schools  
406 East Street  
Minerva, OH 44657  
(330) 868-6293

[bettiss@minerva.sparcc.org](mailto:bettiss@minerva.sparcc.org)

**Chris Burkhardt, SNS  
Vice President**

Lakota Local Schools  
6947 Yankee Rd  
Liberty Twp, OH 45044  
(513) 644-1163

[chris.burkhardt@lakotaonline.com](mailto:chris.burkhardt@lakotaonline.com)

**Jessica Johnson  
Secretary/Treasurer**

Lakota Local Schools  
6947 Yankee Rd  
Liberty Twp, OH 45044  
(513) 644-1163

[chris.burkhardt@lakotaonline.com](mailto:chris.burkhardt@lakotaonline.com)

**Carrie Woodruff  
Lead Regional Director**

Lima City SD  
755 St Johns Ave.  
Lima, OH 45804  
(419) 996-3449

[cwoodruff@limacityschools.org](mailto:cwoodruff@limacityschools.org)

**Tamara Earl, SNS  
Immediate Past President/ Nominating/  
SNF State Ambassador**

Mason City SD  
211 North East St.  
Mason, OH 45040  
(513) 336-6526

[earlt@masonohioschools.com](mailto:earlt@masonohioschools.com)

**Tracey Hogan  
Executive Director**

School Nutrition Assn. of Ohio  
17 S. High St., Suite 200  
Columbus, OH 43215  
(614) 228-4725

[Tracey@Assnoffices.com](mailto:Tracey@Assnoffices.com)

The SNA of Ohio newsletter is published three times a year. Circulation is 1,000+. For advertising rates call 614-228-4727.

**President's Message**

*Jeni Lange, President, SNA of Ohio*



It is hard to believe the summer has flown by and the 2016 - 2017 school year is in full swing. School nutrition programs all across the state are buzzing. Our talented, compassionate and skillful staffs throughout each and every one of our cafeterias are steadily producing nutritious meals to fuel the minds and bodies of our precious children.

SNA of Ohio is the voice and advocate for child nutrition. We take our mission seriously. Recently after long communications between the Retail Advisory Board (a representative group comprised from retail businesses, members of the Ohio Department of Agriculture, and the Ohio Department of Health), SNA board members along with our Industry Council members spoke out and were able to reverse the original language regarding labeling requirements that were in the newly adopted Ohio Food Code. This is a huge win for school nutrition programs throughout the state in achieving and overturning language that required all individually wrapped items to have ingredient labels.

Language is now established is far more acceptable and in summary does not require

labeling of individually packaged items. There are requirement for addressing packaged items but those requirements are much less restrictive. The original language for labeling would have been cumbersome, resulted in tremendous amounts of dollars in labor and printing costs to implement, and provided no additional safety to our students. For more information on the Ohio Food Code 2013 review the new labeling language that is attached in The Dish.

The School Nutrition Association of Ohio members enjoy a variety of benefits with their membership, both intangible and tangible. On the calendar we have many opportunities for training, education, professional standard requirements, networking and scholarships.

As a member you will be able to:

- ❖ Enhance and further your career through SNA Certification and Credentialing
- ❖ Increase your wealth of knowledge with professional development materials and up-to-date industry news
- ❖ Express your concerns and show your support of child nutrition programs to local, state and national government officials
- ❖ Network with industry peers, share information and discover

*continued on page 3*

**Inside This Issue:**

Conference Thanks .....	3	Fall Focus Workshops .....	25
ODH Labelling Letter .....	4	Stop The Block.....	29
Congratulations-Award Winners.....	9	STEPS Challenge .....	31
Headquarters News .....	15	Are You Looking for an Exciting Leadership Opportunity? .....	33
Membership.....	19	From IAC Board .....	35
Save The Date- SNA Annual Conference.....	21	2016-17 SNA Important Dates.....	37

# CONFERENCE Thanks

*By Jeni Lange, President of the School Nutrition Association of Ohio*

Many sincere thanks to all the industry sponsors and our attendees of the School Nutrition of Ohio 2016 Conference held in Cuyahoga Falls. Your support of this year's conference "Go for the Gold" made this year's event a great success! I hope you found the breakout sessions valuable as you reviewed the descriptions on each one and enjoyed participating in the many events that were planned to make this conference extra special.

A mainstay for all conferences is providing professional development sessions that assist in meeting your goals to earn CEU's. I hope you found the coding in the book helpful as you navigated the breakouts to maximize the areas you are seeking to develop.

The chosen motivational speakers Matt Booth and David Mainz were both entertaining and each brought a different twist depending on what inspires you most. The messages brought by both of these speakers were designed to get your thoughts focused on choosing a course of action that fits your own personal needs.

I think one of the best parts of our overall conference was just spending time with all of you. An experience I will always remember is The Cuyahoga Valley train ride with our trivia games, food, beverages, and all the out and out fun we had as we toured the beautiful

landscape and had a chance to kick back and relax. Once the train ride ended we were off and journeyed back to the hotel for a wonderful industry sponsored Dessert Reception on the lighted rooftop deck. The evening was beyond memorable!

This year's Food Show Expo at the Akron Convention Center was fully booked so everyone should have come away with some great ideas and inspiration to start off the coming school year. Once we left the convention center it was a treat to wrap up the conference with the industry's designer purse auction and our own SNA various Chapter's basket raffle. Both were definitely worth the wait. No one will forget the great models that walked the runway to show off those purses and the creativity of the basket selections assisted ticket sales enabling our organization in offering scholarships for those wishing to pursue additional education in the field of nutrition.

Don't forget to mark your calendars next year as we make our way up northeast again to the City on the Lake – Cleveland. Stacey Bettis our fabulous Committee Chair has already been working hard to provide each of you an unforgettable experience. Mark these dates down, June 13th – 16th and get ready to "Be the Change: Keep Calm and Feed On" and remember that Cleveland Rocks!

## **President's Message**

*continued from page 2*

best practices to apply in your programs at SNA conferences, Fall Focus's and through the Online Communities.

- ❖ Receive a subscription to SNA's award-winning publication School Nutrition magazine
- ❖ Take advantage of scholarship and grant opportunities

- ❖ Enjoy a variety of member's only discounts on products and programs, including conferences.

I look forward to growing our partnership with our state and allied department colleagues, expanding our Industry relationships and enhancing our association for all our members. Anytime we can help in any way please reach out to us. Child Nutrition is a team effort. It's my honor to represent you this year.



*"SNA of Ohio is the voice and advocate for child nutrition.  
We take our mission seriously."*

**Governor**  
John R. Kasich

**Lieutenant Governor**  
Mary Taylor

**ODA Director**  
David T. Daniels

**ODH Director**  
Richard Hodges

DATE: August 1, 2016

TO: Health Commissioners, Directors of Environmental Health and Interested Parties

FROM: Ohio Department of Health, Food Safety Program  
Ohio Department of Agriculture, Division of Food Safety

RE: Letter of Opinion 2016-01

Pursuant to Ohio Revised Code (O.R.C.) 3717.041, a joint letter of opinion may be issued by the Directors of the Ohio Department of Agriculture (ODA) and the Ohio Department of Health (ODH) at the recommendation of the Retail Food Safety Advisory Council (RFSAC) to assist in the uniform application of the rules adopted under O.R.C. Chapter 3717. On March 1, 2016, the definition of "packaged" was amended in the Ohio Uniform Food Safety Code, Ohio Administrative Code (O.A.C.) 3717-1-01(B) (76), which affects the labeling requirements for packaged foods. As a result of this change, Food Service Operations (FSOs) and Retail Food Establishments (RFEs) are required to label all packaged foods that are available for customer self-service.

It is the determination of the Directors of ODA and ODH that packaged food displayed on a serving line in a FSO or RFE does not require labeling in accordance with O.A.C. 3717-1-03.1(A)(3) and O.A.C. 3717-1-03.5(C)(1), provided the following are met:

1. The display case or packaged food contains identification of common names of each packaged food held within; and either:
2. The FSO or RFE have a written copy of the ingredients and allergen content for each packaged food available upon customer request; or
3. The FSO or RFE posts a sign or poster in or on an area adjacent to the display cases listing the common name, ingredients and allergen content of each packaged food displayed in each case.

ODA and ODH understand that a serving line is a contiguous line that flows along food displayed for selection by the end consumer for immediate consumption and ultimately ends with the checkout. The food can be either selected by hand or requested from a food employee. The serving lines may include coolers or display racks which are contiguous to the serving line, but may not exceed ten feet from the serving line unless otherwise monitored by food employees. The food serving line area must be monitored by food employees pursuant to O.A.C 3717-1-03.2(W). For purposes of this Letter of Opinion, serving lines do not include aisles of food displayed for retail sale in an RFE or FSO.

PROVIDING SIGNAGE AND GRAPHICS FOR OVER 15 YEARS



# Let Descon Create

## A UNIQUE LOOK THAT FITS YOUR CAFETERIA



Signature Signs • Branding • Menu Boards • Nutrition Education • Food Art

For each custom project, you will receive a high-quality product  
— and so much more:

- On-site visit by a consultant
- Expert marketing advice
- Custom-designed artwork
- Visual presentation of the project
- Professional installation
- Portfolio with before and after photos

## HAVE YOU RECEIVED OUR NEW CATALOG?



**FEATURING BRAND NEW ARTWORK!**

**REQUEST YOUR 2016  
SIGNAGE CATALOG TODAY!**

Contact Renee Bowen at 1-877-337-2661 (toll-free)  
or [Renee@desconinc.com](mailto:Renee@desconinc.com)

[www.desconinc.com](http://www.desconinc.com)

© Copyright Descon. All Rights Reserved.



# Healthy food starts with a clean, safe kitchen.

Cleaning products aren't enough. You need a partner who also understands your operation, works with employees, provides onsite education and verifies that best practices are in use.

For one set cost, our customers receive:

- Education – Over 115 courses approved for School Nutrition Association Continuing Education Units that also help meet Professional Standards requirements.
- Verification - Evaluations throughout the year by a Certified SFSPac® Food Safety Specialist.
- Compliance – Including new OSHA HazCom Standard 2015 requirements.
- Certified Cleaners – All products are EPA registered or Green Seal™ Certified.

To Learn more about SFSPac:

- **Northern Ohio** - Contact **James Bannerman** with **Innovative Solutions Group** at 866-802-2385, or [isgjames@hotmail.com](mailto:isgjames@hotmail.com)
- **Central and Southern Ohio** - Contact **Chuck Robison** with **SMART Systems** at 502-376-6133, or [chuck@smart-4.com](mailto:chuck@smart-4.com)

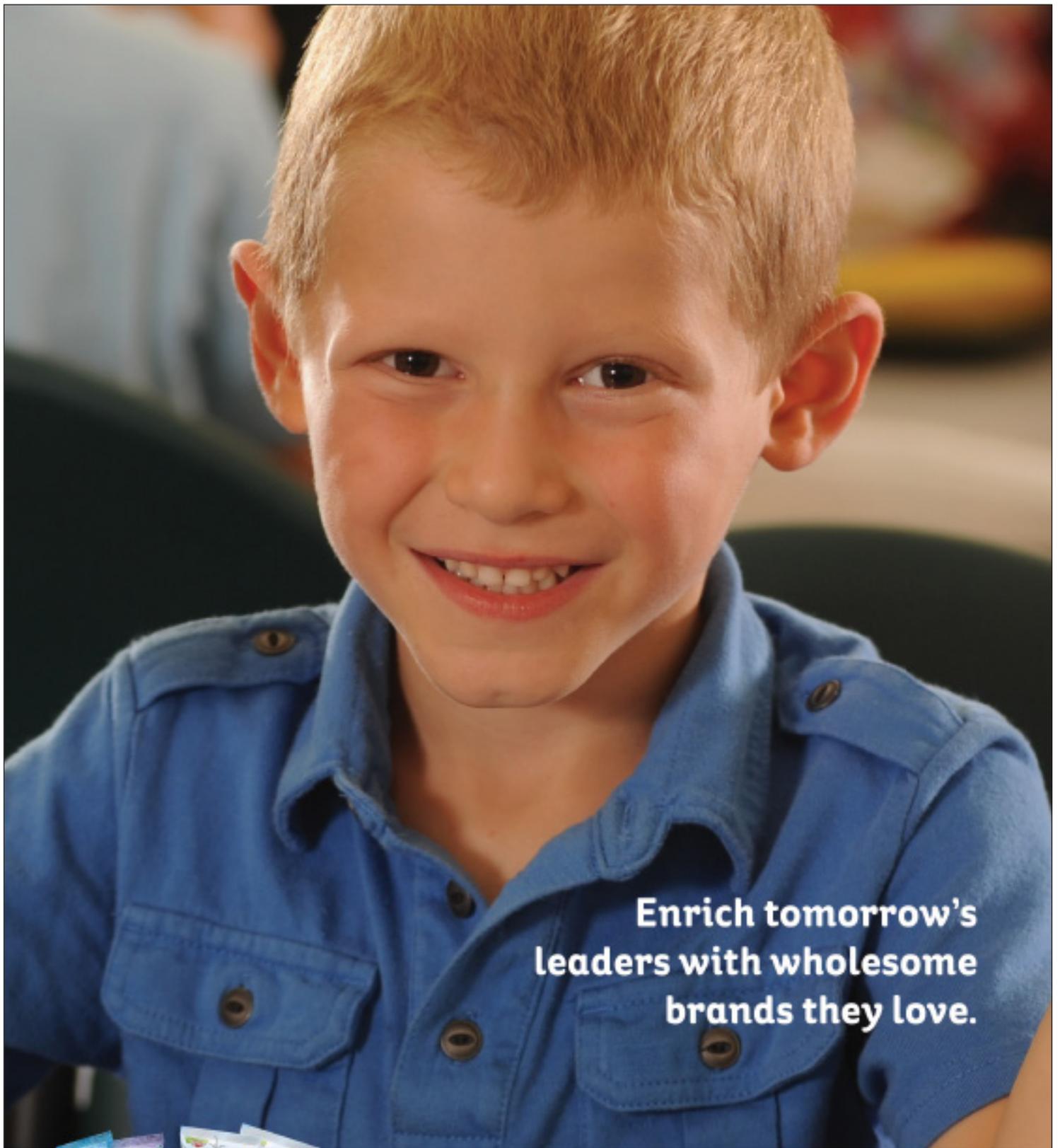


SFSPac® ©2015 All rights reserved.



# More Great Photos from the 2016 Conference!





**Enrich tomorrow's  
leaders with wholesome  
brands they love.**



Nourish the future today, with whole grain-rich innovations that grow participation and meet K-12 demands. 100+ favorites. 100% compliant.

***Kellogg's***

Visit [www.KelloggsSpecialtyChannels.com](http://www.KelloggsSpecialtyChannels.com) or call 877-511-5777. ©, TM, ©, 2016 Kellogg NA Co.

# CONGRATULATIONS! HOORAY! BRAVO!

Each year the SNA of Ohio honors those that go above and beyond in the industry. We are so proud of the following individuals for their commitment to providing Ohio's students with the nutrition that they need to learn better in the classroom.

**This year, The SNA of Ohio presented two Outstanding Director of the Year Awards.** As part of the SNA awards program, the state of Ohio honors the Director of the Year to recognize school nutrition directors for the contributions they have made throughout their school nutrition career.

**Outstanding Director of the Year** was presented to **Chris Burkhardt** with Lakota Local School District. Chris was selected for his many qualities, such as being a strong, budget conscious leader who has taken Lakota's Food Nutrition program to the next level. As stated by Chris's nominator, "Chris has never relied on the 'this is the way it always had been done' approach, and he has been a true innovator when it comes to getting student involvement in food choices. He has taken input from students and parents, conducted taste test groups, and worked with various vendors and suppliers to ensure that the products comply with USDA standards. His efforts have established increased choices that have helped create a new image of what food service looks like in K-12 schools." Congratulations, Chris!



**Outstanding Director of the Year** was presented to **Joanne Morbitzer** with Marysville Exempted Village Schools. Sadly, Joanne passed away early this year. Joanne's family and many, many staff were in attendance at the program to honor her. Joanne's husband Steve accepted the award on Joanne's behalf during a heartfelt presentation. As detailed on Joanne's nomination, "Joanne spent a majority of her successful career in the South Western School District before joining Marysville in September of 2008. Joanne brought great fiscal and operational knowledge that benefitted the district greatly. She committed herself and several staff members to provide lunches in conjunction with the Marysville Public Library's summer feeding program for families in the community, and she was often in the classroom providing nutritional education. In 2014, Joanne was awarded the Exemplary School District Employee Award from the Ohio School Boards Association for her positive impact on students." Joanne is so deserving of this award for her incredible impact, and The SNA of Ohio was proud to help honor her!



**The SNA of Ohio Manager of the Year Award**, in honor of Louise Sublette was presented to **Evie Hess** with Vermilion Local School District. As part of the SNA awards program, the state of Ohio honors school nutrition professionals with the Manager of the Year Award, which is considered the highest honor a school nutrition manager can earn.

It recognizes the importance of those closest to the school nutrition program - the managers. Evie is a proven leader that focuses on nutrition education while making it FUN for her staff and the students! She is respected by her staff with her "lead by example" mentality. Evie is also such an innovator - she started a SNAC (Student Nutrition Advisory Council) at her building. As detailed by her nominator, Sue Whitaker, "Students have to apply for this group. Only students truly interested in healthy eating and how school meals contribute to this are considered. When the program first started, Evie had 12 students apply. Now she finds herself having more than 60 applying every year. New products are brought in for this council to taste, approve and then make available to other students at that building." The SNA of Ohio is so pleased to announce that Evie was also selected as this year's Mideast Regional Manager of the Year and was recognized for that achievement at ANC in San Antonio in July! We are so proud to have had Evie as part of our SNA of Ohio leadership team for so many years, and we wish her well on her retirement!

**The 13th Annual SNA of Ohio Industry Award** was presented this year to the 12 Founding Members of the SNA of Ohio Industry Advisory Council (IAC).



The founding members are: **Bev Angne** with Acosta, **Greg Brooks** with Waypoint, **Roger Doseck** with JTM Food Group, **Paul Gerding** with Accutemp Products Inc., **Jocelyn Koziara** with Kent Precision Foods Group, **Kevin Leonard** with SESCO, **Dixie Marksberry** with Talking Rain, **Barb Reeb** with Zink Foodservice Group, **Pam Reitz** with Rizwitsch Sales, **Debbie Steele** with Key Impact, **Chris Vier** with Ritchie Marketing, and **Lincoln Yee** with Comida Vida/Asian Food Solutions. The IAC just wrapped up its first year, and the SNA of Ohio Leadership is thrilled to be working with this group that represents our industry members in Ohio. We truly appreciate their commitment to our organization!

*continued on page 11*



*Invested in Your Success.*

Zink Foodservice, representing the industry's premier manufacturers of Equipment, Tabletop and Smallwares for your school's current, and future needs.

**DEMONSTRATIONS, TRAINING & WORKSHOPS AVAILABLE**

Check out our new website!

..... [www.zinkfsg.com](http://www.zinkfsg.com) • 800.492.7400 .....



**Culinary Centers**  
Columbus  
Cincinnati  
Cleveland

# CONGRATULATIONS! HOORAY! BRAVO!

continued from page 9

**The Buckeye Service Award** is that which honors those members who have been working for students for 25 years or more. Buckeye Service Award winners work through countless changes and triumphs within the profession and have provided an immeasurable amount of time and experience to keep children healthy! Congratulations to this year's recipients!

- **Kathy Augustyniak** with Springfield Local Schools
- **Donna Lucas** with Beavercreek City Schools
- **Susan Paris** with Youngstown City Schools
- **Judi Shadwick** with Edison Local Schools
- **Beverly Walther** with Wapakoneta City Schools
- **Liz Vaculik** with Evergreen Local

**The Most Valuable Principal/Superintendent/Administrator Award** is given to leaders who exemplify an eagerness to understand and assist the nutrition programs in our schools. We are thrilled to recognize these worthy individuals!



**Most Valuable Administrator** was awarded to **Chris Passarge**, Business Manager with Lakota Local School District. Mr. Passarge was nominated by Chris Burkhardt Director of Child Nutrition and Wellness with Lakota Local School District. As stated by Chris

Burkhardt, "Chris Passarge works closely with Child Nutrition to set a path of innovation while supporting the program along the way. He can often be seen eating in the cafeteria, talking with students, Child Nutrition staff and advocating why Lakota Child Nutrition meals are the best. And, he is always looking for partnerships for Child Nutrition. He is an active matchmaker and uses all of his resources to advocate why the Lakota Child Nutrition department should provide meals for your next catering opportunity, pregame meal, staff meeting or school carnival. In short he is a cheerleader on a mission. His commitment to wellness is unparalleled, and he as truly made a positive impact on the Child Nutrition Program at Lakota." Congratulations, Chris Passarge!



**Most Valuable Principal** was awarded to **Ben Brown** with Union Elementary in the Lakota Local School District. Mr. Brown was nominated by Chris Burkhardt Director of Child Nutrition and Wellness with Lakota Local School District. Chris stated that Ben is

crucial member of the Child Nutrition program in the support that he demonstrates to it. Chris stated that Ben always eats in the cafeteria and interacts with the staff, and Ben is a role model to students. Ben also sits on the wellness committee as the Principal representative. As stated by Chris, "Ben Brown is truly a visionary and anyone who spends an hour in his school realizes that the bar is set so high you will need a ladder to clear it. Ben has transformed the Wellness culture at Union Elementary by working with parents and teachers to ensure healthy foods brought in for lunches from outside the school." Chris stated that Ben also implemented the birthday celebration lunch for students, which is a cherished tradition now in the school! Congratulations, Ben!

**Most Valuable Superintendent** was awarded to **Joel Mengerink** with Continental Local Schools. Mr. Mengerink was nominated by Diana Ordway, Cafeteria Manager with Continental Local. Diana commended Joel for his help to her this year with her Administrative Review. Diana said that Joel is a supportive, hands-on leader, who is always willing to contribute ideas to the team. Diana stated that Joel is understanding and a problem solver! Congratulations, Joel!

The SNA of Ohio awarded two **scholarships** again this year for those professionals that have chosen to further their education in an effort to benefit their chosen careers. These individuals have committed to advancing the industry of child nutrition on both a personal and professional level. Congratulations to:

- **Rachel Tilford**, Food Service Director with Little Miami Local School District, awarded a scholarship to assist her as she pursues her Bachelor's Degree in Strategic Organizational Leadership at Wilmington College Blue Ash.
- **Angela Welch**, Food Service Director with Dover City Schools, awarded a scholarship to assist in her education as she prepares for SNS.

The SNA of Ohio awarded the annual **Barbara Duncan Memorial Scholarship** to **Susan Paris**, Chief of Food Service with Youngstown City Schools! This scholarship was created to honor Barbara Duncan and her legacy of promoting professional development in the school nutrition profession. Congratulations, Susan!

**Again, congratulations to ALL!!!** Check out the Winter issue of *The Dish* for important award applications for the coming year.

## SNA National Member Awards Information

SNA celebrates members who work every day to ensure well-nourished students across the country are prepared for success. Nominate an employee, manager, and/or director you know to be recognized for all of their great contributions! For more information, visit <https://schoolnutrition.org/Membership/Awards/MemberAwards/>.

**YOUR LUNCH LINE  
WILL STRETCH**

**FURTHER  
THAN OUR  
CHEESE.**

**80%**  
OF OUR CUSTOMERS REPORT  
**INCREASED  
PARTICIPATION  
WITH SMART SLICE.**

To learn more, contact:

800-810-6633 

[schoollunchinfo@dominos.com](mailto:schoollunchinfo@dominos.com)



Program available at participating locations nationwide. © 2016 Domino's IP Holder LLC. Domino's®, Domino's Pizza® and the modular logo are registered trademarks of Domino's IP Holder LLC.

# YOUR MENU. YOUR CALL. THEIR FAVORITES.

**BIG DADDY'S® PRIMO** Pizza. *It's a cut above the rest.*  
Now available pre-sliced for your convenience!

**Big**  
daddy's®



©2016 Schwan's Food Service, Inc. All Rights Reserved.

Add **BIG DADDY'S®** Primo Pizza to your menu today:  
1-888-554-7421 or [schwansfoodservice.com/k12foodservice](http://schwansfoodservice.com/k12foodservice)



The **SCHWAN**  
FOOD COMPANY  
SCHWAN'S FOOD SERVICE, INC.



## Rational Combi Ovens - 5 Senses Series

Senses, Recognizes, Thinks, Learns  
Communicates - Don't forget -Self Cleans



## Varimixer

Designed by YOU!



KODIAK



Wide bowl for greater visibility  
and efficiency

Mixing, transporting,  
portioning at  
ergonomic height



## Walk-In Coolers, Freezers

Superior insulation performance  
50 year thermal warranty  
48 hour express shipping program

# SESCO

Call Today! 800.222.0558

Rylie Church - Southwest Ohio	513.262.5932
Jerry Franckhauser - Central & SE Ohio	614.579.8905
Charley Miller - Northeast Ohio	216.406.4198
Andrew Heney - Northwest Ohio	734.476.1401

# Headquarters News

SNA of Ohio Board meetings are open to all members. For details, contact Tracey Hogan at [tracey@assnoffices.com](mailto:tracey@assnoffices.com).

September 9, 2016  
Columbus, OH

November 3-4 2016  
Cleveland, OH

February 27, 2017  
Dublin, OH

May 12, 2017  
Columbus, OH

Questions about state legislation, membership or the fall focus workshops? Contact one of the SNA of Ohio board members – we are here to serve you!

## **Jeni Lange**

*President*

Mentor Public Schools  
(440) 974- 5227  
[lange@mentorschools.org](mailto:lange@mentorschools.org)

## **Linda Eichenberger, SNS**

*Membership*

Oak Hills Local Schools  
(513) 598.2959  
[eichenberger\\_l@oakhills.hccanet.org](mailto:eichenberger_l@oakhills.hccanet.org)

## **Debbi Miller**

*Northeast Regional Director*

Manchester Local SD  
(330) 882-3291  
[debra.miller@manchester-panthers.org](mailto:debra.miller@manchester-panthers.org)

## **Stacey Bettis**

*President-Elect*

Minerva Local Schools  
(330) 868-6293  
[bettiss@minerva.sparcc.org](mailto:bettiss@minerva.sparcc.org)

## **Rachel Tilford**

*Legislation*

Little Miami Schools  
(513) 899-5130  
[rtilford@littlemiamischools.com](mailto:rtilford@littlemiamischools.com)

## **Sue Whitaker**

*North Central Regional Director*

Huron City Schools  
(419) 433-1234 ext. 5007  
[Sue\\_Whitaker@huronhs.com](mailto:Sue_Whitaker@huronhs.com)

## **Chris Burkhardt, SNS**

*Vice President*

Lakota Local Schools  
(513) 644-1163  
[chris.burkhardt@lakotaonline.com](mailto:chris.burkhardt@lakotaonline.com)

## **Krys Hess, SNS**

*Nutrition*

Adams County/Ohio Valley Local SD  
(937) 544-5586  
[kryshess@yahoo.com](mailto:kryshess@yahoo.com)

## **Mary Burkett**

*East Central Regional Director*

Fairless Local Schools  
(330) 756-2877  
[mary.burkett@fairless.sparcc.org](mailto:mary.burkett@fairless.sparcc.org)

## **Jessica Johnson**

*Secretary/Treasurer*

Sycamore Local Schools  
(513) 686-1770  
[johnsonj@sycamoreschools.org](mailto:johnsonj@sycamoreschools.org)

## **Tamara Earl, SNS**

*Professional Development*

Mason City SD  
(513) 336-6526  
[earlt@masonohioschools.com](mailto:earlt@masonohioschools.com)

## **Chrissy Musser**

*Southeast Regional Director*

Meigs Local School District  
(740) 992-6171  
[chrissy.musser@meigslocal.org](mailto:chrissy.musser@meigslocal.org)

## **Carrie Woodruff**

*Lead Regional Director*

Northwest Regional Director  
Lima City SD  
(419) 996-3449  
[cwoodruff@limacityschools.org](mailto:cwoodruff@limacityschools.org)

## **Brigette Hires**

*ODE Child Nutrition Representative*

Office for Safety, Health and Nutrition  
(614) 466-2945  
[brigette.hires@ode.state.oh.us](mailto:brigette.hires@ode.state.oh.us)

## **Brent Kasler**

*Central Regional Director*

Westerville City School District  
(740) 397-9729  
[kaslerb@wcohsd.org](mailto:kaslerb@wcohsd.org)

## **Tamara Earl, SNS**

*Immediate Past President/Nominating/*

*SNF State Ambassador*  
Mason City SD  
211 North East St.  
Mason, OH 45040  
(513) 336-6526  
[earlt@masonohioschools.com](mailto:earlt@masonohioschools.com)

## **Janelle Brunswick**

*Southwest Regional Director*

Mason City SD  
(513) 336-6526  
[brunswickj@masonohioschools.com](mailto:brunswickj@masonohioschools.com)

## **Roger Doseck**

*Industry Advisory Council Chair*

JTM Food Group  
(513) 240 9465  
[rogerdoseck@jtmfoodgroup.com](mailto:rogerdoseck@jtmfoodgroup.com)

## **Linda Leonard**

*West Central Regional Director*

Clark County Juvenile Court  
(937) 324-3712  
[leonardl@clarkohiojuvcourt.us](mailto:leonardl@clarkohiojuvcourt.us)

## **Bev Angne**

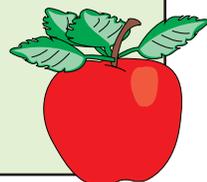
*Industry Advisory Council Vice Chair*

Acosta  
(513) 503-9475  
[bangne@acosta.com](mailto:bangne@acosta.com)

## SNAC Bites

### **Announcing the 2016-2017 SNA Annual Membership Campaign!**

Help SNA recruit new members and your reward could be a chance to win a VIP registration to ANC 2018 in Las Vegas! Recruit five or more new members between June 1st, 2016 and May 31st, 2017 and you will automatically be entered into a drawing to win 1 of 5 VIP registrations to SNA's 2018 Annual National Conference (ANC) in Las Vegas, NV. For more details, please visit: [www.schoolnutrition.org/vegas](http://www.schoolnutrition.org/vegas).



# UNLEASH THE POWER OF STEAM IN YOUR KITCHEN!



SNF FOUNDATION FRIEND



Contact Paul Gerding today!  
(260) 341-8155  
pgerding@accutemp.net

**Accutemp**  
(800) 210-5907 • accutemp.net

# GET YOUR FLAVOR ON

## DRIVE ADP WITH THE FLAVOR LAB™ SELF-SERVE FLAVOR STATION

Where customers get to experiment with a variety of popular, on-trend seasonings that add fun and flavor to their meals.



Small footprint fits anywhere  
11.2"L x 8.1"W x 15.5"H



**ORDER NOW!**

Get The Flavor Lab starter kit when you order qualifying Foothill Farms and Mrs. Dash seasonings.

Learn more at [www.GetYourFlavorOn.com](http://www.GetYourFlavorOn.com)

**KENT**  
Precision Foods Group





**BEEF TERIYAKI RAMEN BOWL**  
Featuring NEW Sous Vide Diced Beef  
& Sweet Teriyaki Sauce



**VERDE PORK STREET TACOS**  
Featuring NEW Sous Vide Diced Pork  
& Salsa Verde



**FIERY PHILLY FLATBREAD**  
Featuring Shaved Seasoned Beef Steak  
& Sriracha Sauce

# PUT OUR *speed-scratch ready* PRODUCTS TO **WORK FOR YOU!**

Utilize JTM's speed-scratch ready proteins to create a variety of dishes your students will love and your staff will appreciate. Start with our NEW, clean label, **Sous Vide Diced Proteins (Beef, Pork or Turkey)** or our **Shaved Seasoned Beef Steak**. Next, amp up the flavor with a signature sauce or seasoning blend to create crave-able dishes like ramen bowls, street tacos and flatbreads!

## *Speed-Scratch Ready Proteins:*

- NEW #5887 Sous Vide Diced Beef (Allergen & Gluten Free)
- NEW #5888 Sous Vide Diced Pork (Allergen & Gluten Free)
- NEW #5889 Sous Vide Diced Turkey (Allergen & Gluten Free)
- #5813 Shaved Seasoned Beef Steak (Gluten Free)

In Sous Vide, the food is **vacuum-packed** and **cooked slowly** at a low temperature in a water bath resulting in **tender, naturally flavored** products. And, it is easier and **safer to handle** in the kitchen!

Find these recipes and get product specs at  
[www.jtmfoodgroup.com/schools](http://www.jtmfoodgroup.com/schools)



FOOD GROUP

*Let's Create Great Dishes Together!®*

Roger Doseck • 513.240.9465  
[rogerdoseck@jtmfoodgroup.com](mailto:rogerdoseck@jtmfoodgroup.com)



# Membership

SNA of Ohio is participating in this year's **Back to School Membership Drive**, and we could win big! This drive began on September 1, 2016 and will end on November 30, 2016.

Our state association could win a free registration to National Leadership Conference 2017 in Baltimore, Maryland - so, help us recruit more members.

## Want to Become a VIP @ ANC in Las Vegas 2018

**You could be a winner, too!** Recruit five or more new members between **June 1, 2016** and **May 31, 2017** and you will be automatically entered into a drawing to win 1 of 5 VIP registrations to SNA's 2018 Annual National Conference (ANC) Las Vegas, Nevada. Visit [www.schoolnutrition.org/recruit](http://www.schoolnutrition.org/recruit) for more information and complete rules.

Let's recruit and win together!

**DON'T FORGET!** Make sure the new member writes your name in the referral section of the membership application form, otherwise it won't count!

Recruited someone new to SNA? Tell us on social media using the hashtag #SNAREcruiter!

*Linda S. Eichenberger, SNS*  
Membership Chair

**Recruit 5 or more**

**WELCOME TO Fabulous #ANC18**

Recruit 5 or more new SNA members between June 1, 2016 and May 31, 2017 to be entered to win 1 of 5 VIP registrations to ANC 2018 in Las Vegas\*

You could be VIP at ANC Vegas 2018

Learn more at [schoolnutrition.org/vegas](http://schoolnutrition.org/vegas)

Package includes:

- Free ANC Registration
- VIP seating at General Sessions and Final Event
- Sight-seeing opportunities and much more!

For less than 40¢ per day, membership in SNA™...

- Provides networking opportunities
- Includes education resources on key topics
- Enhances your professional image
- Gives access to year-round free educational webinars
- Includes a subscription to SNA's magazine School Nutrition

Recruited someone new to SNA? Tell us on social media using the hashtag #SNAREcruiter

**#SNAREcruiter**

\*Win 2018 ANC 2018 VIP registrations will be awarded. Each registration includes one (1) annual national conference registration fee and specified VIP package elements only and does not include airfare. Local transportation, meals, hotel accommodations or on-site activities. 1000-4088 #SNA2018-2017-2016-2015-2014-2013-2012-2011-2010-2009-2008-2007-2006-2005-2004-2003-2002-2001-2000-1999-1998-1997-1996-1995-1994-1993-1992-1991-1990-1989-1988-1987-1986-1985-1984-1983-1982-1981-1980-1979-1978-1977-1976-1975-1974-1973-1972-1971-1970-1969-1968-1967-1966-1965-1964-1963-1962-1961-1960-1959-1958-1957-1956-1955-1954-1953-1952-1951-1950-1949-1948-1947-1946-1945-1944-1943-1942-1941-1940-1939-1938-1937-1936-1935-1934-1933-1932-1931-1930-1929-1928-1927-1926-1925-1924-1923-1922-1921-1920-1919-1918-1917-1916-1915-1914-1913-1912-1911-1910-1909-1908-1907-1906-1905-1904-1903-1902-1901-1900-1899-1898-1897-1896-1895-1894-1893-1892-1891-1890-1889-1888-1887-1886-1885-1884-1883-1882-1881-1880-1879-1878-1877-1876-1875-1874-1873-1872-1871-1870-1869-1868-1867-1866-1865-1864-1863-1862-1861-1860-1859-1858-1857-1856-1855-1854-1853-1852-1851-1850-1849-1848-1847-1846-1845-1844-1843-1842-1841-1840-1839-1838-1837-1836-1835-1834-1833-1832-1831-1830-1829-1828-1827-1826-1825-1824-1823-1822-1821-1820-1819-1818-1817-1816-1815-1814-1813-1812-1811-1810-1809-1808-1807-1806-1805-1804-1803-1802-1801-1800-1799-1798-1797-1796-1795-1794-1793-1792-1791-1790-1789-1788-1787-1786-1785-1784-1783-1782-1781-1780-1779-1778-1777-1776-1775-1774-1773-1772-1771-1770-1769-1768-1767-1766-1765-1764-1763-1762-1761-1760-1759-1758-1757-1756-1755-1754-1753-1752-1751-1750-1749-1748-1747-1746-1745-1744-1743-1742-1741-1740-1739-1738-1737-1736-1735-1734-1733-1732-1731-1730-1729-1728-1727-1726-1725-1724-1723-1722-1721-1720-1719-1718-1717-1716-1715-1714-1713-1712-1711-1710-1709-1708-1707-1706-1705-1704-1703-1702-1701-1700-1699-1698-1697-1696-1695-1694-1693-1692-1691-1690-1689-1688-1687-1686-1685-1684-1683-1682-1681-1680-1679-1678-1677-1676-1675-1674-1673-1672-1671-1670-1669-1668-1667-1666-1665-1664-1663-1662-1661-1660-1659-1658-1657-1656-1655-1654-1653-1652-1651-1650-1649-1648-1647-1646-1645-1644-1643-1642-1641-1640-1639-1638-1637-1636-1635-1634-1633-1632-1631-1630-1629-1628-1627-1626-1625-1624-1623-1622-1621-1620-1619-1618-1617-1616-1615-1614-1613-1612-1611-1610-1609-1608-1607-1606-1605-1604-1603-1602-1601-1600-1599-1598-1597-1596-1595-1594-1593-1592-1591-1590-1589-1588-1587-1586-1585-1584-1583-1582-1581-1580-1579-1578-1577-1576-1575-1574-1573-1572-1571-1570-1569-1568-1567-1566-1565-1564-1563-1562-1561-1560-1559-1558-1557-1556-1555-1554-1553-1552-1551-1550-1549-1548-1547-1546-1545-1544-1543-1542-1541-1540-1539-1538-1537-1536-1535-1534-1533-1532-1531-1530-1529-1528-1527-1526-1525-1524-1523-1522-1521-1520-1519-1518-1517-1516-1515-1514-1513-1512-1511-1510-1509-1508-1507-1506-1505-1504-1503-1502-1501-1500-1499-1498-1497-1496-1495-1494-1493-1492-1491-1490-1489-1488-1487-1486-1485-1484-1483-1482-1481-1480-1479-1478-1477-1476-1475-1474-1473-1472-1471-1470-1469-1468-1467-1466-1465-1464-1463-1462-1461-1460-1459-1458-1457-1456-1455-1454-1453-1452-1451-1450-1449-1448-1447-1446-1445-1444-1443-1442-1441-1440-1439-1438-1437-1436-1435-1434-1433-1432-1431-1430-1429-1428-1427-1426-1425-1424-1423-1422-1421-1420-1419-1418-1417-1416-1415-1414-1413-1412-1411-1410-1409-1408-1407-1406-1405-1404-1403-1402-1401-1400-1399-1398-1397-1396-1395-1394-1393-1392-1391-1390-1389-1388-1387-1386-1385-1384-1383-1382-1381-1380-1379-1378-1377-1376-1375-1374-1373-1372-1371-1370-1369-1368-1367-1366-1365-1364-1363-1362-1361-1360-1359-1358-1357-1356-1355-1354-1353-1352-1351-1350-1349-1348-1347-1346-1345-1344-1343-1342-1341-1340-1339-1338-1337-1336-1335-1334-1333-1332-1331-1330-1329-1328-1327-1326-1325-1324-1323-1322-1321-1320-1319-1318-1317-1316-1315-1314-1313-1312-1311-1310-1309-1308-1307-1306-1305-1304-1303-1302-1301-1300-1299-1298-1297-1296-1295-1294-1293-1292-1291-1290-1289-1288-1287-1286-1285-1284-1283-1282-1281-1280-1279-1278-1277-1276-1275-1274-1273-1272-1271-1270-1269-1268-1267-1266-1265-1264-1263-1262-1261-1260-1259-1258-1257-1256-1255-1254-1253-1252-1251-1250-1249-1248-1247-1246-1245-1244-1243-1242-1241-1240-1239-1238-1237-1236-1235-1234-1233-1232-1231-1230-1229-1228-1227-1226-1225-1224-1223-1222-1221-1220-1219-1218-1217-1216-1215-1214-1213-1212-1211-1210-1209-1208-1207-1206-1205-1204-1203-1202-1201-1200-1199-1198-1197-1196-1195-1194-1193-1192-1191-1190-1189-1188-1187-1186-1185-1184-1183-1182-1181-1180-1179-1178-1177-1176-1175-1174-1173-1172-1171-1170-1169-1168-1167-1166-1165-1164-1163-1162-1161-1160-1159-1158-1157-1156-1155-1154-1153-1152-1151-1150-1149-1148-1147-1146-1145-1144-1143-1142-1141-1140-1139-1138-1137-1136-1135-1134-1133-1132-1131-1130-1129-1128-1127-1126-1125-1124-1123-1122-1121-1120-1119-1118-1117-1116-1115-1114-1113-1112-1111-1110-1109-1108-1107-1106-1105-1104-1103-1102-1101-1100-1099-1098-1097-1096-1095-1094-1093-1092-1091-1090-1089-1088-1087-1086-1085-1084-1083-1082-1081-1080-1079-1078-1077-1076-1075-1074-1073-1072-1071-1070-1069-1068-1067-1066-1065-1064-1063-1062-1061-1060-1059-1058-1057-1056-1055-1054-1053-1052-1051-1050-1049-1048-1047-1046-1045-1044-1043-1042-1041-1040-1039-1038-1037-1036-1035-1034-1033-1032-1031-1030-1029-1028-1027-1026-1025-1024-1023-1022-1021-1020-1019-1018-1017-1016-1015-1014-1013-1012-1011-1010-1009-1008-1007-1006-1005-1004-1003-1002-1001-1000-999-998-997-996-995-994-993-992-991-990-989-988-987-986-985-984-983-982-981-980-979-978-977-976-975-974-973-972-971-970-969-968-967-966-965-964-963-962-961-960-959-958-957-956-955-954-953-952-951-950-949-948-947-946-945-944-943-942-941-940-939-938-937-936-935-934-933-932-931-930-929-928-927-926-925-924-923-922-921-920-919-918-917-916-915-914-913-912-911-910-909-908-907-906-905-904-903-902-901-900-899-898-897-896-895-894-893-892-891-890-889-888-887-886-885-884-883-882-881-880-879-878-877-876-875-874-873-872-871-870-869-868-867-866-865-864-863-862-861-860-859-858-857-856-855-854-853-852-851-850-849-848-847-846-845-844-843-842-841-840-839-838-837-836-835-834-833-832-831-830-829-828-827-826-825-824-823-822-821-820-819-818-817-816-815-814-813-812-811-810-809-808-807-806-805-804-803-802-801-800-799-798-797-796-795-794-793-792-791-790-789-788-787-786-785-784-783-782-781-780-779-778-777-776-775-774-773-772-771-770-769-768-767-766-765-764-763-762-761-760-759-758-757-756-755-754-753-752-751-750-749-748-747-746-745-744-743-742-741-740-739-738-737-736-735-734-733-732-731-730-729-728-727-726-725-724-723-722-721-720-719-718-717-716-715-714-713-712-711-710-709-708-707-706-705-704-703-702-701-700-699-698-697-696-695-694-693-692-691-690-689-688-687-686-685-684-683-682-681-680-679-678-677-676-675-674-673-672-671-670-669-668-667-666-665-664-663-662-661-660-659-658-657-656-655-654-653-652-651-650-649-648-647-646-645-644-643-642-641-640-639-638-637-636-635-634-633-632-631-630-629-628-627-626-625-624-623-622-621-620-619-618-617-616-615-614-613-612-611-610-609-608-607-606-605-604-603-602-601-600-599-598-597-596-595-594-593-592-591-590-589-588-587-586-585-584-583-582-581-580-579-578-577-576-575-574-573-572-571-570-569-568-567-566-565-564-563-562-561-560-559-558-557-556-555-554-553-552-551-550-549-548-547-546-545-544-543-542-541-540-539-538-537-536-535-534-533-532-531-530-529-528-527-526-525-524-523-522-521-520-519-518-517-516-515-514-513-512-511-510-509-508-507-506-505-504-503-502-501-500-499-498-497-496-495-494-493-492-491-490-489-488-487-486-485-484-483-482-481-480-479-478-477-476-475-474-473-472-471-470-469-468-467-466-465-464-463-462-461-460-459-458-457-456-455-454-453-452-451-450-449-448-447-446-445-444-443-442-441-440-439-438-437-436-435-434-433-432-431-430-429-428-427-426-425-424-423-422-421-420-419-418-417-416-415-414-413-412-411-410-409-408-407-406-405-404-403-402-401-400-399-398-397-396-395-394-393-392-391-390-389-388-387-386-385-384-383-382-381-380-379-378-377-376-375-374-373-372-371-370-369-368-367-366-365-364-363-362-361-360-359-358-357-356-355-354-353-352-351-350-349-348-347-346-345-344-343-342-341-340-339-338-337-336-335-334-333-332-331-330-329-328-327-326-325-324-323-322-321-320-319-318-317-316-315-314-313-312-311-310-309-308-307-306-305-304-303-302-301-300-299-298-297-296-295-294-293-292-291-290-289-288-287-286-285-284-283-282-281-280-279-278-277-276-275-274-273-272-271-270-269-268-267-266-265-264-263-262-261-260-259-258-257-256-255-254-253-252-251-250-249-248-247-246-245-244-243-242-241-240-239-238-237-236-235-234-233-232-231-230-229-228-227-226-225-224-223-222-221-220-219-218-217-216-215-214-213-212-211-210-209-208-207-206-205-204-203-202-201-200-199-198-197-196-195-194-193-192-191-190-189-188-187-186-185-184-183-182-181-180-179-178-177-176-175-174-173-172-171-170-169-168-167-166-165-164-163-162-161-160-159-158-157-156-155-154-153-152-151-150-149-148-147-146-145-144-143-142-141-140-139-138-137-136-135-134-133-132-131-130-129-128-127-126-125-124-123-122-121-120-119-118-117-116-115-114-113-112-111-110-109-108-107-106-105-104-103-102-101-100-99-98-97-96-95-94-93-92-91-90-89-88-87-86-85-84-83-82-81-80-79-78-77-76-75-74-73-72-71-70-69-68-67-66-65-64-63-62-61-60-59-58-57-56-55-54-53-52-51-50-49-48-47-46-45-44-43-42-41-40-39-38-37-36-35-34-33-32-31-30-29-28-27-26-25-24-23-22-21-20-19-18-17-16-15-14-13-12-11-10-9-8-7-6-5-4-3-2-1-0

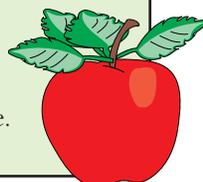
## SNAC Bites

### Track Your Training with the Professional Standards Learning Plan

The Professional Standards Learning Plan has been developed in direct response to member feedback. The learning plan provides a method of tracking for supervisors and managing staff. The learning plan comes pre-populated with links to 36 free online trainings based on job level and can be customized to include in-school trainings as well. Visit the Professional Standards Hub and click on Learning Plan to see more information and download the learning plan for use in your school.

### National #SchoolLunch Week Kicks Off in October!

Be sure to mark your calendars! National School Lunch Week (NSLW) 2016 kicks off on October 10. This year's theme, "School Lunch: Show Your Spirit," challenges students, staff and school officials to come together to show how much spirit they have for school lunch. SNA provides many resources to help you promote your program: activity sheets for students, infographics for parents, customizable menu and press release templates and much more. To learn how your school can join the celebration, visit [www.schoolnutrition.org/NSLW](http://www.schoolnutrition.org/NSLW).





# Rizwitsch

SALES, LTD.

Trust Rizwitsch for Foodservice Excellence

Knowledgeable  
Dependable  
Achievable  
**Rizults**

*Making Menus Kids Love*



In Central-Northern OH Markets

Contact: Pam Reitz  
Phone: 330-858-2519  
Email: preitz@rizwitsch.com

In Central-Southern OH Markets

Contact: Cynthia Faccenda  
Phone: 937-840-8894  
Email: cfaccenda@rizwitsch.com



# Save the date for our Annual Ohio SNA Conference

Save the date for our Annual Ohio SNA Conference. In 2017, Ohio SNA Conference will head to the Ohio Rock and Roll city, Cleveland!! Make sure that you "BE THE CHANGE and KEEP CALM AND FEED ON" as you plan for the upcoming conference. If you have never attended the Ohio SNA Conference start now on working towards this goal. BE THE CHANGE that embarks on new and challenging Pre-Cons and Professional Development breakouts that will be offered throughout the conference that will keep you updated on the latest trends. KEEP CALM AND FEED ON by enjoying an afternoon at the Food Expo held at the Cleveland Convention Center. We didn't forget to save one evening to celebrate you at the ROCK AND ROLL HALL OF FAME! Make sure to mark your calendars now for June 13 -17, 2017 as Ohio SNA Rocks Cleveland!

*Stacey M. Bettis*  
 Director of Food Service  
 Minerva Local and Louisville City Schools  
 President – Elect  
 Ohio SNA

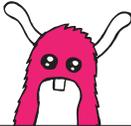


INTRODUCING




GREAT NEW LOOK. SAME GREAT EVERYTHING ELSE

[www.nationalfoodgroup.com/ZeeZees](http://www.nationalfoodgroup.com/ZeeZees)  
 #MeetTheZeeZees




**Dan Moss**  
 248.560.2340 [dmosse@nationalfoodgroup.com](mailto:dmosse@nationalfoodgroup.com)  
[www.nationalfoodgroup.com](http://www.nationalfoodgroup.com)



## HOLD THE GUESSWORK

Vulcan Humidity Cabinet features advanced sensing technology to hold food at optimum temperature and humidity levels.

<http://www.vulcanequipment.com/products/heated-holding/>

For additional information or help with any planned projects, please contact our local Rep Group:



Phone: 800-788-8196  
 Email: [office@eruffassoc.com](mailto:office@eruffassoc.com)



# DRIVEN TO BE THE BEST

**OUR PERFORMANCE SPEAKS FOR ITSELF**



# RMO

**RITCHIE MARKETING INC**



[WWW.RITCHIEMARKETING.COM](http://WWW.RITCHIEMARKETING.COM)

# THE SPORTS NUTRITION EDGE



**YOU'VE TRAINED,  
YOU'VE PRACTICED,  
YOU'VE PLAYED.  
NOW FUEL UP.**

As an athlete, you don't need extra vitamins, minerals or supplements — you just need to eat the right things. Eating a variety of nutrient-rich foods from all five food groups will give you the energy you need every day.

## AFTER YOUR EVENT >>>>

Rehydrate with a beverage rich in carbohydrates and electrolytes such as lowfat or fat free chocolate milk (or lactose-free chocolate milk) — *chocolate milk has a carb: protein ratio of 3:1, is a good source of potassium, and has a moderate amount of sodium*



**VISIT DRINK-MILK.COM >>>>**

Download student athlete resources, reviewed by registered dietitians with expertise in sports nutrition.



**FUEL UP**  
WITH CHOCOLATE MILK

# Top-to-bottom solutions. Top-of-mind brands.

## Drive results with local expertise, strategic insight and national presence.

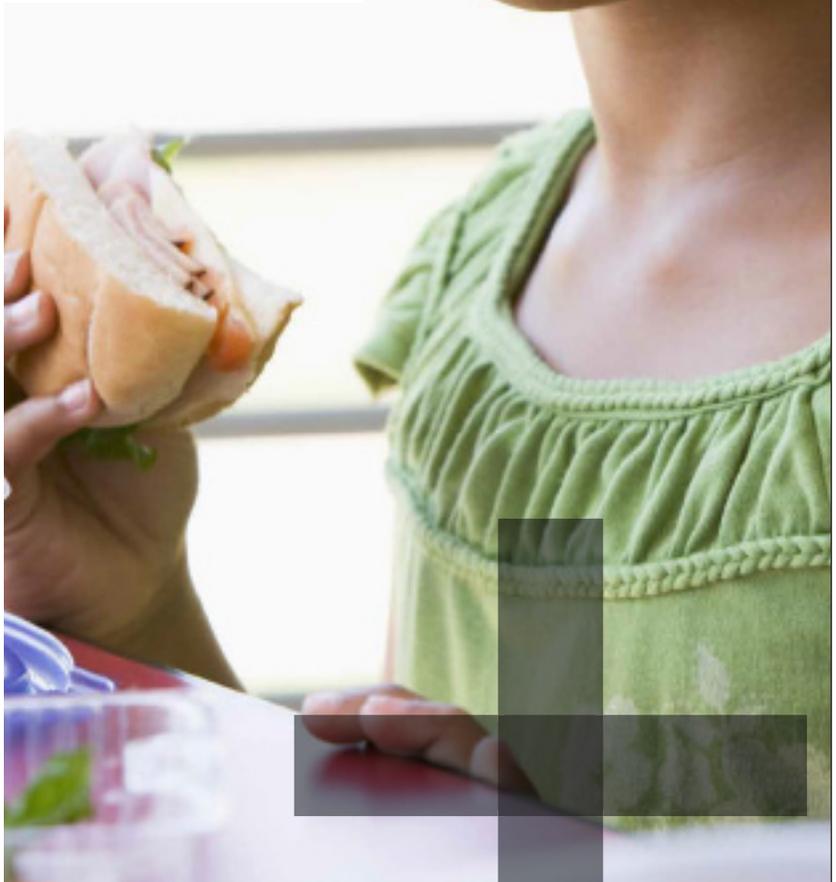
There's a reason why some of the most trusted brands partner with Acosta. Our unmatched strength in being operator-savvy and distributor-aligned makes us a trusted partner for the growing number of dining, educational, institutional, and hospitality operations throughout the nation. By using a truly integrated approach, staying on the forefront of the latest trends and offering unparalleled access to the most sought-after brands in the industry, we aid in integrating new products and services into school foodservice.

To learn more, contact Michelle Verdell, Northern Ohio K12 Key Account Manager, at (419) 297-9635 or [mverdell@acosta.com](mailto:mverdell@acosta.com) or Beverly Angne-Williams, Southern Ohio K12 Key Account Manager, at (513) 503-9475 or [bangne@acosta.com](mailto:bangne@acosta.com).

[www.acostafoodservice.com](http://www.acostafoodservice.com)



# ACOSTA FOODSERVICE





## 2016 FALL FOCUS WORKSHOPS

Register online for the workshop in your area by visiting

<http://snao.formstack.com/forms/fallfocusworkshops2016>

(There is no charge to attend, but individual pre-registration is required online.)

### **October 4<sup>th</sup> – West Central**

MVCTC

6801 Hoke Road, Englewood, OH 45315

### **October 19<sup>th</sup> – North Central**

Woodlands Intermediate School

1810 Maple Ave, Huron, OH

### **October 20<sup>th</sup> – Northeast**

Nordonia High School

8006 S. Bedford Rd., Macedonia, OH 44056

### **November 1<sup>st</sup> - Southwest**

Mason High School

6100 Mason Montgomery Rd., Mason, OH

### **November 8<sup>th</sup> - Southeast**

Meigs High School

42091 Pomeroy Pike, Pomeroy, OH 45769

# A+ PIZZA

BY  *Pizza Hut*  
the creators of BOOK IT!

— CELEBRATE A NEW SCHOOL YEAR WITH —  
**NEW RECIPES**

Freshly prepared & delivered pizza that meets NSLP and “Smart Snack” entrée guidelines  
51% Whole-Wheat Crust • Lite Cheese • Reduced-Fat & Reduced-Sodium Pepperoni



**NEW**  
HAWAIIAN



**NEW**  
BBQ CHICKEN



**NEW**  
GRILLED CHICKEN



CHEESE



VEGGIE



SAUSAGE



PEPPERONI

Drop us a line for details and FREE samples at your next staff meeting:  
[MKSmith@Hallrich.net](mailto:MKSmith@Hallrich.net) or [LAMiller@Hallrich.net](mailto:LAMiller@Hallrich.net)

The Pizza Hut name, logo, and related marks are trademarks of Pizza Hut, Inc. ©2016





# ***Proudly Supports The Efforts Of SNA Of Ohio***

## **Sysco Connects with Ohio and K-12 through:**

- » Local Warehousing & Distribution
- » Local MFG's and Farmers
- » Partners with Ohio based competitively bid Co-Ops
- » State Commodity Distribution

*Thank You For Your Business and Enjoy Your Summer!*

**SYSCO CLEVELAND 800-786-2100 | SYSCO CINCINNATI 800-326-1112 | WWW.SYSCO.COM**



## NUTRIENT-RICH TOMATOES IN RED GOLD® LOW-SODIUM SALSA!

Our special formulation with added tomato puree, meets the ½ cup Red/Orange Vegetable serving with just 3 oz.\* compared to most 4 oz. options. Your students will love to eat this perfect R/O choice with all your Mexican entrees!

Whether scooped from a #10 can or in labor-saving 3 oz. dipping cups, Red Gold Salsa is more than a condiment when served as a vegetable. See how easy it is to add spicy variety to your Breakfast Entrees with our cost effective fruit substitute.

For more information about Red Gold's USDA Commodity Processing Program Opportunities using USDA Material Number 100332 Tomato Paste Totes or our commercially available products, contact:

- Holly McGarry, K-12 Specialist, Waypoint, 734.679.7074, [holly.mcgarry@asmwaypoint.com](mailto:holly.mcgarry@asmwaypoint.com)
- Nila Marquard, K-12 Specialist, Waypoint, 937.539.2938, [nila.marquard@asmwaypoint.com](mailto:nila.marquard@asmwaypoint.com)
- Matthew Essner, K-12 Regional Sales Manager, Red Gold, 573.225.0386, [messner@redgold.com](mailto:messner@redgold.com)

*Visit [k12tomatoes.com](http://k12tomatoes.com) to request FREE samples!*

\* Product Formulation Statement available



Red Gold is a registered trademark of Red Gold, LLC. Elwood, IN





## Child Nutrition Reauthorization 2015 Continues Stop the BLOCK – Save School Meals

In May 2016 H.R. 5003 was passed by the House of Representatives congressional leaders that would reauthorize child nutrition programs, however this bill contains language that has potentially destructive consequences for the future of school meal programs.

The damaging language included in H. R. 5003 involves initiating a pilot for three states for block grant funding of school meal programs. Block grants would move funding and control of school meal programs from the USDA to state governments. This would threaten the very necessary dollars needed to continue offering our students nutritious and tasty meals, as states would have the ability to reduce spending while gutting the value of our services for our communities. There are many potential impacts of block grants:

- Reduce Funding
- Alter Entitlement Status
- Decrease Meals Served
- Change Eligibility Determination
- Change Program Oversight
- Halt Progress on Nutrition Standards

### !!STOP THE BLOCK!!

It is not too late to take action against this bill.

This bill has a ways to go. It would still need to be voted on by the entire House of Representatives before it would enter into consideration of a final bill from the Senate. **THIS TIME IS NOW!!** Please visit the SNA website <http://cqrcengage.com/schoolnutrition/home> to TAKE ACTION and contact your senators and representative in congress to let them know that you OPPOSE H. R. 5003. It is very important that we preserve the very core of our worthwhile and effective programs. We must do it for the students who are counting on every day!

**Block Grants Put School Meals on the Chopping Block**

The proposed block grant will **at a minimum** cut all paid-meal and 6-cent certification reimbursements.

State	Funding
CALIFORNIA	\$78 mil
TEXAS	\$72 mil
MISSOURI	\$16 mil
NORTH CAROLINA	\$24 mil

In the first year alone, these states would lose at least...  
(Based on School Year 2015 data)

The block grant will also cap funding for three years, eliminating annual adjustments to offset rising costs.

# Happy National Nutrition Month from your friends at PepsiCo Foodservice

We are committed to bringing you foods  
and beverages that meet USDA  
Nutritional Guidelines while putting a  
smile on your Students' Faces.



Please contact your PepsiCo sales representative  
for more information on our products, programs, or current incentives.



# JOIN US FOR...



## steps challenge

• personal wellness program from SNA •

### September 2016 – May 2017



The STEPS Challenge is a wellness program created just for school nutrition professionals. Sign up today for the free program and you'll gain access to recipes, exercise ideas, prizes, wellness tips and more.



## OHIO WON LAST YEAR'S STATE CHALLENGE AND WAS RECOGNIZED AT ANC!! KEEP UP THE GOOD WORK, LET'S WIN IT ALL AGAIN THIS YEAR!!

SNA is rewarding state affiliates that have the most members regularly participating in the STEPS Challenge! At the end of each monthly challenge, the states will be tallied to see which had the most members participate. Ohio was the winner of the 1,000+ membership each month of the 2015-16 school year and was one of three states honored as an All-Star State at ANC 2015 in Salt Lake City, Utah.

### SIGN UP TODAY!!!

- ❖ Sign up today for the Steps Challenge at [www.schoolnutrition.org/steps](http://www.schoolnutrition.org/steps).
- ❖ Submit your points to SNA by entering your points online to the STEPS website.
- ❖ SNA will hold a prize drawing after all challenges are complete. If you fall in the 50+ points range and you submit your points to SNA before the 5<sup>th</sup> of each month, you will be eligible for monthly drawings.
- ❖ **NOTE:** *You must be an SNA member to participate and only school nutrition professionals or are employed by a school district/school nutrition operation are eligible to receive prizes.*



### SPECIAL DRAWINGS FOR SNA OF OHIO PARTICIPANTS:

- 1 MONTHLY WINNER OF \$25 Gift Card to Target
- \$150 GRAND PRIZE!  
(To be eligible for grand prize, you must have participated in at least 5 monthly challenges)
- **NOTE:** *Only SNA members who are school nutrition professionals or are employed by a school district/school nutrition operation are eligible to receive prizes.*

**Bridgford**  
The Fresh-Baked Idea Company®

# Better for You!

Bridgford's line of whole grain-rich Biscuit, Roll and Dough products now fulfill National School Lunch and Breakfast requirements. Use Bridgford Whole Grain "Heat & Serve" Biscuits to create a hearty meal, dessert or protein-packed snack!

Order Bridgford Whole Grain "Heat & Serve" Biscuits from your Favorite Fresh Food Distributor (also Representative). Call us at (888) 517-1191, or visit us at [bridgford.com/bsb](http://bridgford.com/bsb) for recipes and other information.



**You take fresh produce seriously. And so do we.** That's why we're proud to participate with schools in the USDA Fresh Fruit and Vegetable Program.

From berries to zucchini and everything in between, our 1 to 7 oz. easy-to-open cups and bags can help your school meet the daily fruit and vegetable serving requirements - deliciously.



To order, call Katie Schwab at 216.391.6129  
[www.ppifresh.net](http://www.ppifresh.net)

**ALWAYS AT YOUR TABLE**  
**G**  
SINCE 1897

## Because a great lunch means a great day

When you give your students the best food choices, they can be their brightest. At Gordon Food Service®, we partner with schools to create customized food programs that meet nutritional requirements, fit specific budgets, and treat students' taste buds.

**Gordon**  
FOOD SERVICE

Connect with us at [gfs.com](http://gfs.com)

# Primero *edge*

Trusted by school nutrition departments across the country.

Offering a comprehensive, end-to-end software solution that is sure to help your program increase efficiency and cut costs

[primeroedge.com/ohio](http://primeroedge.com/ohio)

# Are You Looking For An Exciting Leadership Opportunity?

SNA of Ohio wants YOU! We are looking for members who wish to contribute and be part of a collaborative, energetic group! Your talents will shine through and you will enjoy working with the Board of Directors and the committees that make this a great organization with great impact in Ohio!

Ballot positions (ballot will be sent to members next April):

- A leader is needed to in the **office of Vice President**, who then moves through the SNA of Ohio succession to President-Elect, and then President
- **Regional Director** positions are open for the three regions below for two year terms. In this position, you have a role in Fall Focus and also help to guide Chapters to stay active and informed of changes.
  - ◆ **Northeast:** Cuyahoga, Lake, Geauga, Ashtabula, Trumbull, Mahoning, Columbiana, Portage, Stark, Summit, Lorain, Medina, Wayne, and Ashland Counties.
  - ◆ **Northwest:** Van Wert, Allen, Hardin, Mercer, Auglaize, Logan, Williams, Fulton, Defiance, Henry, Paulding, and Putnam Counties.
  - ◆ **Central:** Marion, Morrow, Knox, Delaware, Union, Madison, Fayette, Licking, Franklin, Fairfield, Pickaway, and Perry Counties
  - ◆ **East Central:** Holmes, Coshocton, Tuscarawas,

Harrison, Carroll, Jefferson, Guernsey, Belmont, Muskingum, Morgan, Noble, Monroe, and Washington Counties.

Appointed positions (appointed by the SNA of Ohio Executive Committee):

- The position of **Nutrition Chair** is available next year. This position is appointed by the Executive Committee and is a two year term.
- The position of **Professional Development Chair** is also an appointed position available next year. This position is appointed by the Executive Committee and is a two year term.

**We need YOU!** I am certain you will find leadership in SNA of Ohio extremely gratifying, and it's also a great networking opportunity with your colleagues across the state. Please contact me at [shellyj@cps-k12.org](mailto:shellyj@cps-k12.org) or 513-363-0818 if you have an interest in any of these positions or have any questions at all. Thank you!

*Tamara Earl, SNS*

SNA of Ohio Immediate Past President/  
Nominating/SNF State Ambassador  
Mason City SD



*Ohio Delegation at the 2016 ANC Conference in San Antonio, Texas.*

# Comida Vida

## 9.5 OZ. BURRITOS

- Full Meal – 2 M/MA, ½ c. Veggie and 3 Grains
- Commodity Processed Shredded Beef, Pork and Chicken

### Robust Flavors

- Pork Carnitas
- Beef Barbacoa
- Chicken Anaheim

## Represented by Rizwitsch

Pam Reitz 330-858-2519

Cynthia Faccenda 937-840-8894





TM

## Asian Food Solutions, Inc.

Contact: Frank Marino (216) 403-3321  
Corporate Office: (888) 499-6888  
[info@asianfoodsolutions.com](mailto:info@asianfoodsolutions.com)

Nutrition . Taste . Value



Zero Transfat • No MSG • Low Sodium

[www.asianfoodsolutions.com](http://www.asianfoodsolutions.com)



## Ready to Serve



With lower upfront costs and less maintenance,  
**Mosaic Cloud** is a must-have for any program.



No Servers  
To Maintain



No Software  
To Update



No Backups  
To Make

800.724.9853 | [HeartlandSchoolSolutions.com](http://HeartlandSchoolSolutions.com)



## From IAC Board

*Welcome to another great year  
in school foodservice*

### Purpose:

The Industry Advisory Council (IAC) is to act as a liaison between the Ohio School Nutrition Association and member of industry including but not limited to: food, nonfoods, equipment, services, supplies or other Child Nutrition related products or services. The IAC shall promote interaction and mutual cooperation between industry and members of Ohio SNA.

Listed below are the current IAC members. If you would like more information regarding the newly formed IAC, please feel free to contact Roger Doseck or Beverly Angne-Williams. We look forward to another great year!!

### II. Membership:

#### Roger Doseck\* - IAC Chair

JTM Food Group  
200 Sales Drive  
Harrison, OH 45030  
(513) 240 9465  
[rogerdoseck@jtmfoodgroup.com](mailto:rogerdoseck@jtmfoodgroup.com)

#### Kevin Leonard

Specialty Equipment Sales Co.  
(SESCO)  
5705 Valley Belt Road  
Independence, OH 44131  
(513) 310-9043  
[kevinl@sesco.biz](mailto:kevinl@sesco.biz)

#### Bev Angne\* - Vice Chair

Acosta Sales & Marketing  
7430 US HWY 42  
Florence, KY 41042  
513-503-9475  
[bangne@acosta.com](mailto:bangne@acosta.com)

#### Paul Gerding

AccuTemp Products, Inc.  
8415 N. Clinton Park  
Fort Wayne, IN 46825  
(800) 210-5907  
[pgerding@accutemp.net](mailto:pgerding@accutemp.net)

#### Lincoln Yee\*

#### Immediate Past Chair

Comida Vida Inc.  
4838 Westminster Lane  
Broadview Heights, OH 44147  
216-926-8857  
[lincoln.yee@comidavida.com](mailto:lincoln.yee@comidavida.com)

#### Dixie Marksberry

Talking Rain Beverage Company  
5813 Burlington Pike  
Burlington, KY 41005  
(513) 444-9287  
[dmarksberry@talkingrain.com](mailto:dmarksberry@talkingrain.com)

#### Chris Vier

Ritchie Marketing  
412 Foster Ave  
Florence, KY 41042  
(859) 391-0870  
[cvier@ritchiemarketing.com](mailto:cvier@ritchiemarketing.com)

#### Holly McGarry

Waypoint  
2468 Sonnington Dr.  
Dublin, OH 43016  
(734) 679-7074  
[Holly.mcgarry@asmwaypoint.com](mailto:Holly.mcgarry@asmwaypoint.com)

#### Jocelyn Koziara

Kent Precision Foods Group  
11457 Olde Cabin Road  
St. Louis, MO 63141  
(216) 702-7697  
[jocelyn.koziara@kentww.com](mailto:jocelyn.koziara@kentww.com)

#### Pam Reitz

Rizwitsch Sales Ltd.  
23500 Mercantile Rd., Suite 1  
Beachwood, OH 44122  
(216) 464-4556  
[preitz@rizwitsch.com](mailto:preitz@rizwitsch.com)

#### Laura Lazor

Kellogg's Food Away From Home  
575 Walhalla Road  
Columbus, OH 43202  
(614)373-0361  
[laura.lazor@kellogg.com](mailto:laura.lazor@kellogg.com)

#### Our Newest Member

#### Sheri Petrich

Country Pure foods  
Sheri Petrich  
724-699-6856

# If it doesn't say SunButter®, it isn't!



**PEANUT FREE** **TREENUT FREE** **GLUTEN FREE** **SOY FREE** **DAIRY FREE** **NON GMO**

## The leading peanut free choice in schools.

Committed to food safety for your students. SunButter® has always been produced in a peanut and tree nut free facility and guaranteed free of the top 8 food allergens.



SunButter® is not currently available via the USDA Foods Program.  
To order, go to [SunButterFoodservice.com](http://SunButterFoodservice.com) or call **877-873-4501**.

©2016, SunButter LLC is a registered trademark of Red River Commodities, Inc. and used under license.

# SNA 2016-2017 Important Dates

- 2016 SNA of Ohio Fall Focus Workshops
  - ◆ October 4th - MVCTC (West Central Region)
  - ◆ October 19th - Woodlands Intermediate School (North Central Region)
  - ◆ October 20th - Nardonia High School (Northeast Region)
  - ◆ November 1st - Mason High School (Southwest Region)
  - ◆ November 8th - Meigs High School (Southeast Region)
- 2016 National School Lunch Week - October 10-14
- 2017 SNA National Industry Conference - January 22-24 - Orlando, FL
- 2017 Legislative Action Conference - April 2-4 - Washington, DC
- 2017 National School Breakfast Week - March 6-10
- 2017 SNA of Ohio Industry Seminar - February 27-28 - Dublin, OH
- 2017 SNA National Leadership Conference - May 4-6 - Baltimore, MD
- 2017 School Lunch Hero Day - May 5th
- 2017 SNA of Ohio Annual Conference - June 13-16 - Cleveland, OH
- 2017 Annual National Conference (ANC) - July 9-12 - Atlanta, GA



SAND Chapter 43 has meetings planned for the following dates:

- Sept 21st, 2016
- November 16th, 2016
- February 15th, 2017
- April 19th, 2017

Visit our website at <https://www.snaohio.org/> for the Chapter 57 meeting schedule for the 2016-17 year!

Chapter 78 has the following meetings planned:

- October 20th, 2016
- November 17th, 2016
- February 17th, 2017
- March 16th, 2017



**FUN AND TASTY,  
EASY AND CHEESY,**  
OUR NEW LUNCH OPTION  
MAKES KIDS HAPPY.

**2 OZ EQ GRAIN &  
2 OZ EQ MA**






# sidekicks

100% FRUIT JUICE

**CREATED SPECIALLY FOR SCHOOLS**  
Credits as 1/2 cup fruit • Smart Snacks compliant



877.99JUICE    info@juice4u.com    juice4u.com

# Quik Lunch

Your solution for **Web-based Point-of-Sale**

**Student nutrition is serious business.**  
That's why you want a point-of-sale system that lets you operate multiple lines. That will tell you if your students are eating what they need to be. One that keeps running, online or offline.

**You want a solution, and Esber Cash Register has one for you.**

- Quick and easy to use • Runs disconnected
- Runs on a Windows tablet • Customizable based on district needs
- Has all required Ohio reports • Allows students from anywhere in the district
- Consolidates school reports • Integrates with your Student Information System



Contact **Bob Reolfi** to learn more.  
(800) 669-0792  
bobr@ecrpos.org  
[www.ecrpos.org](http://www.ecrpos.org)



With Horizon, you have choices.



- On-premise solution
- Comprehensive program management
- District technology resources



- Cloud-based online solution
- Simple program management
- Limited technology resources

Horizon offers our proven, on-premise OS solution for nutrition program operations, and now Solana, our new cloud-based solution.



Contact us to learn more!  
800.741.7100  
[www.horizonsoftware.com](http://www.horizonsoftware.com)

# THE BOLD SIDE OF WATER

For More Information,  
Contact your Regional Sales Manager MWZ  
**Dixie Marksberry**  
Talking Rain Beverage Company  
dmarksberry@talkingrain.com  
(513)444-9287



SPARKLING ICE  
Black Raspberry  
Naturally Flavored Sparkling Water

SPARKLING ICE  
Orange  
Naturally Flavored Sparkling Water

SPARKLING ICE  
Peach  
Naturally Flavored Sparkling Water

SPARKLING ICE  
Strawberry  
Naturally Flavored Sparkling Water

**ZERO CALORIES**

# COMMODITY BEEF PRODUCTS KIDS LOVE



**NEW ITEM!**  
Fully Cooked Sliced Beef  
(68141/69141\*)



**NEW ITEM!**  
Mini Twin Pepperjack Cheeseburgers  
on Whole Grain Bun (68123/69123\*)



**NEW ITEM!**  
Beef Skillet on a Whole Grain Bun  
(68143/69143\*)

AdvancePierre® Food's award-winning R&D department has created a variety of delicious CN labeled commodity beef products that are student tested and approved. Discover our All-Beef Patties in a variety of portion sizes, forms and flavor profiles or expand your menu with versatile Fully Cooked Sliced Beef or Beef Crumbles. With over 30 years of commodity experience, we are the experts.



Lisa Wright  
(734) 776-4132  
lisa.wright@advancepierre.com  
www.APFk12.com

\*Commodity processed item code

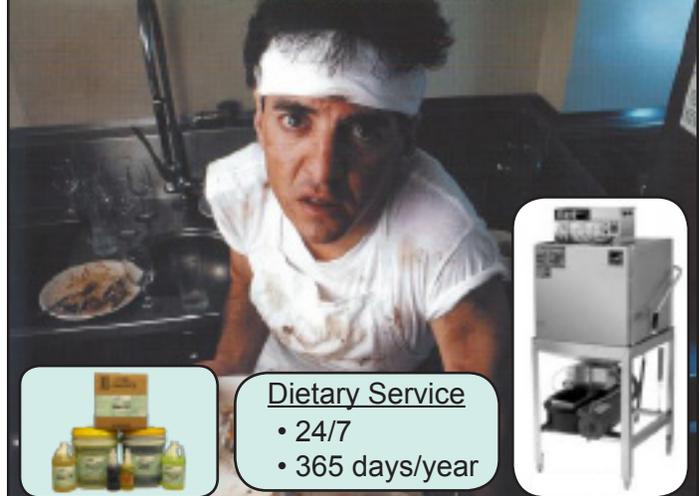
110215CG1 ©2015 AdvancePierre Foods



Solutions for a Cleaner Environment

**Warewash, Laundry,  
Janitorial Chemicals &  
Cleaning Supplies**

**ALCO CAN HANDLE ANYTHING  
YOU DISH OUT.**



### Dietary Service

- 24/7
- 365 days/year

45 N. SUMMIT ST. AKRON, OH 44308 ~ 1303 PARK AVENUE SW CANTON, OH 44706  
P: 330.253.3535 / F: 330.253.9219 ~ P: 330.833.8551 / F: 330.833.0011  
[WWW.ALCO-CHEM.COM](http://WWW.ALCO-CHEM.COM)

**EASY  
A**

Get Top Marks in  
School Nutrition  
with Foster Farms  
Prepared Foods



Our broad range of solutions across all day parts are whole grain-rich and USDA meal-plan compliant. Best of all, we craft all our prepared foods to get an "A" from the toughest cookies of them all: your kids.



**Fernando's®**

fosterfarmsfoodservice.com/schools



MANUFACTURED  
**IN THE USA**



**World's Largest Food Service Manufacturer**

HOSHIZAKI NORTH CENTRAL  
7441 Worthington-Galena Rd. | Columbus, OH 43085  
614.848.7702 | hoshinccs@hoshizaki.com | hoshizakiamerica.com